

Angelo Donati

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Nationality Italian
Status married
Date of birth Como, 12.05.1966



Over 30 years of experience in the textile world with knowledge of the product at all stages of the supply chain, from weaving to finished garments.

Strong commercial experience in wholesale, key-account and retail.

Skilled in Brand Building and selection and management of sales force coherent with the brand values.

Analysis and evaluation of sales data from the perspective of corporate profit.

Curiosity, creativity, resourcefulness, flexibility, problem-solving skills, irony.

Team Building skills to motivate employees and create a serene but dynamic working team, deeply convinced that objectives are achieved only by working harmoniously in a close-knit team

Available to work as a consultant.

WORK EXPERIENCE

Since July 2009: **DLP Fashion**, Founder

DLP Fashion – Via Molera 35/A – Montorfano CO.

Consulting activities to Fashion Business concerning sales, marketing and management.

Since July 2025: **Pioneer Jeans**, Country Manager Italia

RBrand Group - Elverdisser Strasse 313 - 32052 Herford - Germania

Sales direction and Country management Italy.

Since March 2024: **Pure Shirts**, Country Manager Italia

Hatico Mode GmbH - Falkenberger Strasse 7 – Tirschenreuth – Germania

Sales direction and Country management Italy.

Since May 2023: **Ne.On!**, Sales Manager Italy

A & F s.r.l. - Via Alberto Mario, 8 - 20149 Milano
Sales direction Italia.

Since December 2021: **Benvenuto**, Country Manager Italy

Kaiser Bekleidungs GmbH – Am Hundsrück 4 – Kleinheubach, Germania
Sales direction and Country management Italy.

From January 2023 to December 2023: **Sonia Villa**, Sales Manager

Soniavilladesign s.r.l.s. – Via G.C.Croce, 18 – San Giovanni Persiceto, BO
Sales direction for the start up in wholesale business.

From November 2021 to June 2023: **Sergio Scaglietti**, Wholesale Manager

Scaglietti srl - Via Tagliamento 6/1 – Castelnuovo Rangone, MO
Sales management Wholesale.

From November 2020 to February 2022: **Overdrive Italy**, Key Account Manager

Overdrive Italy di Castelli Greta - Via Giovanni Pascoli 16/b – Meda, MB
Key account e consignement manager.

From December 2019 to January 2023: **Fedon 1919**, Wholesale Manager

Fedon 1919 s.r.l. – Via dell’Industria 5/9 - Alpago, BL
Sales management Wholesale.

From November 2019 to October 2020: **Benvenuto**, Country Manager Italy

Benvenuto GmbH - Am Hundsrück 4 - DE-63924 Kleinheubach - Germany
Sales direction Italia.

From December 2015 to April 2019: **Gaastra**, General Manager Italy

Gaastra Italia s.r.l. – Via Leopardi 3 – Milano.
Complete management of the brand and Italian operations.

From April 1997 to April 2019: **McGregor**

McGregor Italia s.r.l. – Via Leopardi 3 - Milano.

Since 09.2016 Attorney and responsible for the administrative and financial sector too.

Since 09.2011 Complete management of the brand and Italian operations.
Strategy for both wholesale and retail market; opening and management of brand stores and corners. Key account manager.
Decision-making in sales, distribution, marketing, and human resources.

McGregor Fashion Group NV, Hoofdstraat, 23-25, 3971 KA Driebergen, NL

Since 07.2005 Sales manager.

Since 09.1999 Product Manager and Sales Support.

Fitting of collections and price-list to the Italian market.

Liaison manager between the Mother Company and the Italian market.

Euro Fashions Italia s.r.l. – Via Castel Carnasino, 22 – 22100 Como. Italian licensee of McGregor brand.

Since 04.1997 Product Manager. Full responsibility of the collection including organization, development of collections, pricing, production.

From July 2010 to June 2011: **Blousemore**, Production, Logistic, E-Commerce

Blousemore s.r.l. – Via Como 1 – 22030 Montorfano (CO).

Production of technical lab-coats.

Consulting activities in the start-up phase for production, logistics, e-commerce.

From July 1990 to June 2010: **Antartide**, Founder and CEO

Antartide s.r.l. – Via Alciato 17/a – 22100 Como.

Production and sales of high quality ties and silk accessories.

Founder and co-owner at 50%. Main tasks: style, production and sales.

From February 1989 to June 1990: **CBS**, Product Manager

C.B.S. S.p.A. – Via Cumano – 22100 Como (part of S.D.C. group).

Production and sales of ties and shirts.

Product Manager for all the lines of ties and shirt brands: Richardson, You Young Enrico Coveri, Regina Schrecker, Irene Galitzine.

From April 1986 to January 1989: **SDC**, Production Planner

S.D.C. Stamperia di Camerlata S.p.A. – Via Cumano – 22100 Como.

Fabric printing factory: production planner.

From October 1984 to March 1986: **Stamperia Polo**, Production Planner

Stamperia Polo s.r.l. – Via Indipendenza 4 – 22079 Villa Guardia (CO)

Fabric hand printing factory.

Since 03.1985 Production planner.

Since 10.1984 Colour specialist.

OTHER ACTIVITIES

2022 – Present	Zoophilic guard OIPA animal protection.
2025 – Present	Vice President of Fondazione Seta ETS, which gather Museo della Seta, Associazione Ex Allievi Setificio e Fondazione Setificio
2020 – 2024	Board Member of Museo della Seta Como.
2006 – 2021	Board Member of Fondazione Setificio.
2008 – 2016	President of Associazione Ex-Allievi Setificio.
2006 – 2008	Treasury of Associazione Ex-Allievi Setificio.
1998 – 2024	Board Member of Associazione Ex-Allievi Setificio.
2019 – 2023	Board Member of Save The Dogs Onlus Milano
2005 – Present	Member and Volunteer of Save The Dogs Onlus Milano

EDUCATION AND SKILLS

2019	HRD Roberto Re Leadership School: Emotional Fitness
2020	From Manager To Leader
2021	Master in Leadership for Business People
1979 – 1984	I.T.I.S. di Setificio Paolo Carcano – Via Castelnuovo 5 – 22100 Como. Textile oriented high school diploma.
LANGUAGE	Italian mother tongue. Fluent English both written and spoken.
ICT	Good with Internet, Windows, Photoshop and Office: Word, Excel, Power Point.