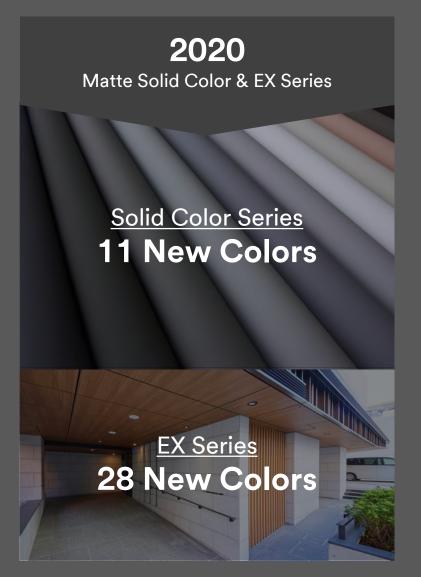
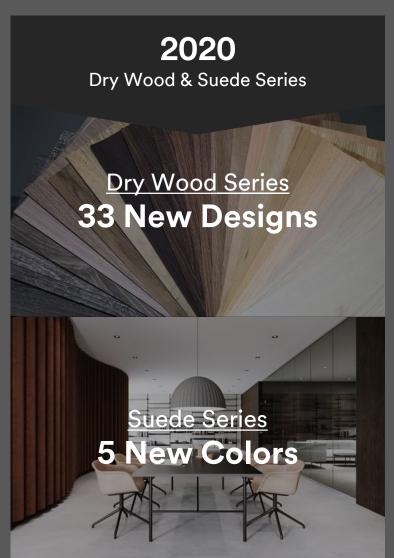
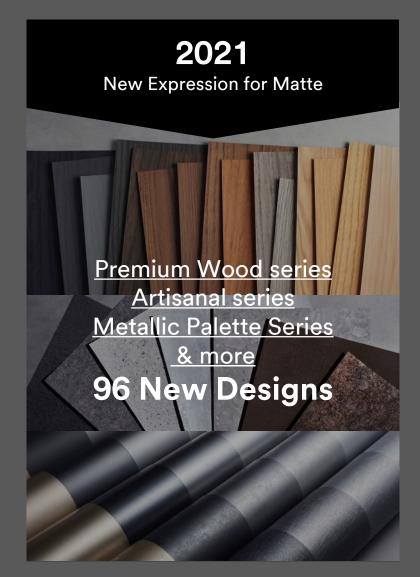


#### 2021 New Products







#### 3M DI-NOC™ 2021-2023 Collection

2021 Collection is the third step for the biggest refresh in DI-NOC Collection ever.

35% of entire range (1000+ finishes) renewed in 3 years!

# **Expansion of Designs to Meet Market Needs**



#### Easy to clean and disinfect

Background:
Prolonged impact of Covid19 vs.
trending designs that are difficult to clean
Adoption of materials (solid wood, felt, etc.)

Porous materials such as solid wood, brick, laminated wood, and felt are difficult to clean or keep those clean, but the durable, non-porous surface of 3M<sup>™</sup> DI-NOC <sup>™</sup> Architectural Finishes is easy to clean and maintain.





#### Easier installation and maintenance

Background:
Shortage of skilled craftsmen
Savings in maintenance cost and time
Minimizing business interruption during refurbishment

The design of wet finishes such as mortar and stucco, which require skilled craftsmen, curing time, and hands-on maintenance after installation, can be achieved quickly and with stable quality.





# Time savings for Architects and designers

Background:
Design work by remote work

The metallic palette series, which allows systematic selection of texture and color, enables more efficient design work.



# 2021 New Products / Summary

	Series :	Key Message :	Note :
Premium Wood +15 New Designs	• Wood x 15	Realer than Real	The new Premium Wood Series expresses the realistic texture and feel of natural wood. The controlled reflection on the matte coating technology is combined with both fine and deep wood grain embossing and high-quality printing. This unique technology creates the optimum tone and texture of each species of wood.
Artisanal +24 New Designs	<ul> <li>Concrete, Mortar, Plaster x 8</li> <li>Ceramic, Terracotta x 4</li> <li>Stucco x 4</li> <li>Plaster over metallic foil x 2</li> <li>Oxidized Metals x 3</li> <li>Metallic Textile x 3</li> </ul>	Perfectly Imperfect	This series contains plastered stucco, mortar, terra cotta, oxidized copper plates, and metal weave textiles with beautiful light reflection. These industrial material designs are primitive and hand-crafted to show a rich irregular texture that are sophisticated yet nostalgic and warm. These products eliminate the practical constraints from the use of natural materials such as the cost of skilled craftsmen, the unstable surface texture, and difficulty of maintenance.
Metallic Palette +25 New Designs	Finish x 5  Matte Semi-matte Hairline Oxidized Random Line  Color x 5  Light Gray Neutral Gray Middle Gray Dark Gray Champagne Gold	Versatile Collection	A palette system that offers a variety of metal finishes (matte, semi-matte, hairline, oxide film, random lines) and easy-to-use colors (four grayscales plus champagne gold). The palette system allows you to systematically select the appropriate texture and color from a relative list in order to achieve a coordinated and more efficient design process. In addition, we have a lineup of products with different surface shine and very high scratch resistance, so you can make the best choice to meet your space requirements.
Others +12 New Designs	<ul> <li>Felt x 2</li> <li>Chipboard x 1</li> <li>Brick x1</li> <li>Stone x 2</li> <li>(DG Series x 4)</li> <li>(AR Series x 1)</li> <li>(PS-MT x 1)</li> </ul>	Creative Freedom	The lineup includes materials and textures that were previously difficult to use in interior finishes due to practical limitations such as non-combustibility, ease of cleaning and maintenance, durability, and weight. We have expanded the range of styling, allowing for more freedom in design. It can be used permanently, not just for temporary use.

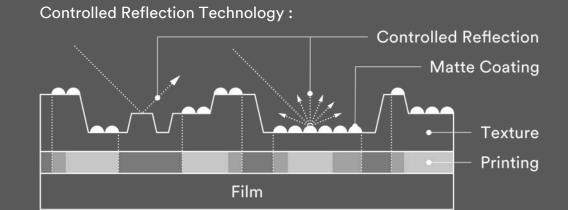


# Premium Wood / +15 Designs

Catalog: P8-9

Key messages: Realer than Real

The new Premium Wood Series expresses the realistic appearance and texture of natural wood. The controlled reflection of the matte coating technology is combined with both fine and deep wood grain embossing and high-quality printing. This unique technology creates the optimum tone and texture of each species of wood.





# Positioning & Pricing of Wood Grain Series

**PW Series Design Quality MW Series DW Series FW Series WG Series** Strategically increase sales by gaining market share from indirect competitors with high-grade products that cannot be imitated by competitors.



**End User Price** 



# Artisanal / +24 Designs

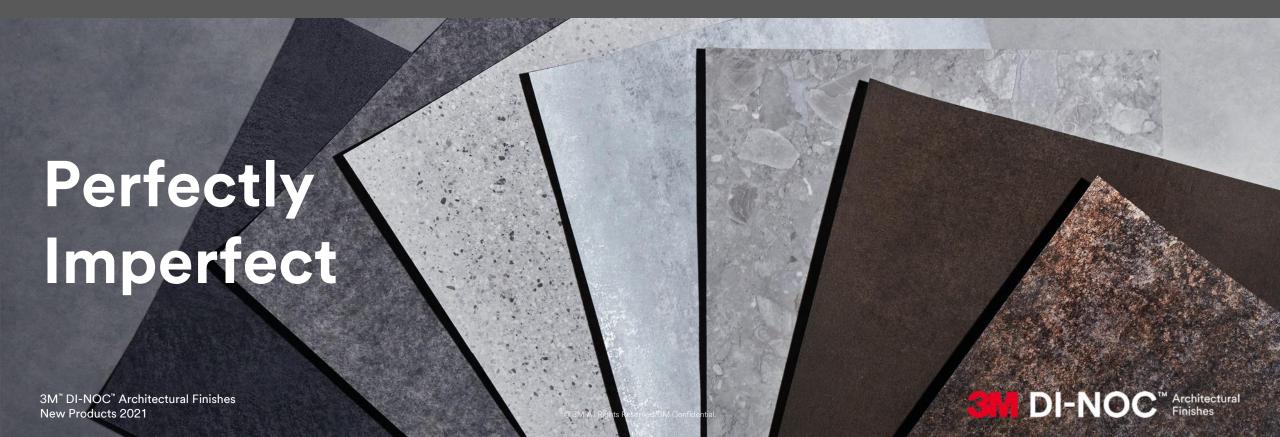
Catalog: **P14-19** 

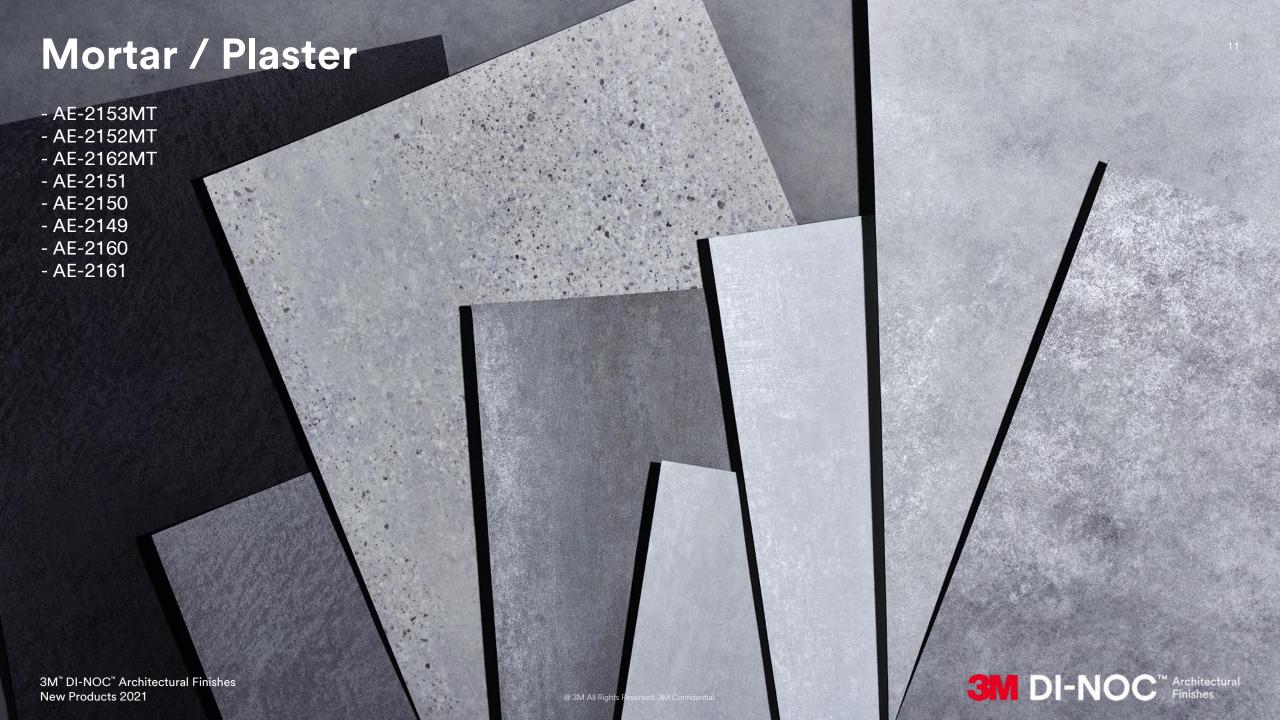
Key messages: Perfectly Imperfect

This series contains plastered stucco, mortar, terra cotta, oxidized copper plates, and metal weave textiles with beautiful light reflection. These industrial material designs are primitive and hand-crafted to show a rich irregular texture that are sophisticated yet nostalgic and warm. These products eliminate the practical constraints from the use of natural materials such as the cost of skilled craftsmen, the unstable surface texture, and difficulty of maintenance.

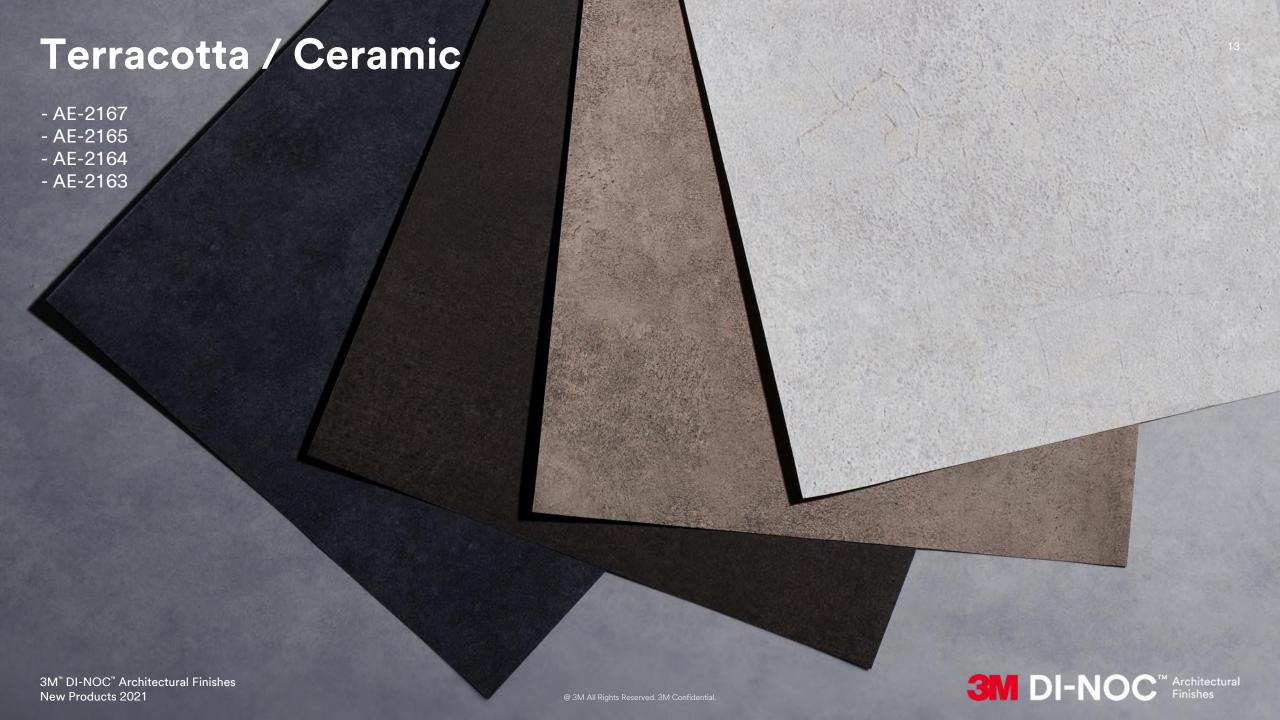
#### **Practical Appealing Point:**

- Mortar ,Plaster, Terracotta: These provide a quicker installation and a more reliable quality finish other than conventional wet finishing that requires skilled craftsmen, curing time, and maintenance.
- Oxidized Metal: This traditional material is costly, long lead time, and difficult to achieve a uniform finish, but this series can be supplied stably and is easy to clean and maintain.
- Metallic Textile: The metal-like woven design that has mixed parts of an elegant reflection and matte coating depending on the angle lighting. Recommended for use in gorgeous spaces like hotels to create a high-end sophisticated look and feel.













# **Textile**

- NU-2177 NU-2179
- NU-2178



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# Metallic Palette / +25 Designs

Catalog: P20

Key messages: Versatile Collection

A palette system that offers a variety of metal finishes (matte, semi-matte, hairline, oxide film, random lines) and easy-to-use colors (four grayscales plus champagne gold). The palette system allows you to systematically select the appropriate texture and color from a relative list in order to achieve a coordinated and more efficient design process. In addition, we have a lineup of products with different surface shine and very high scratch resistance, so you can make the best choice to meet your space requirements.

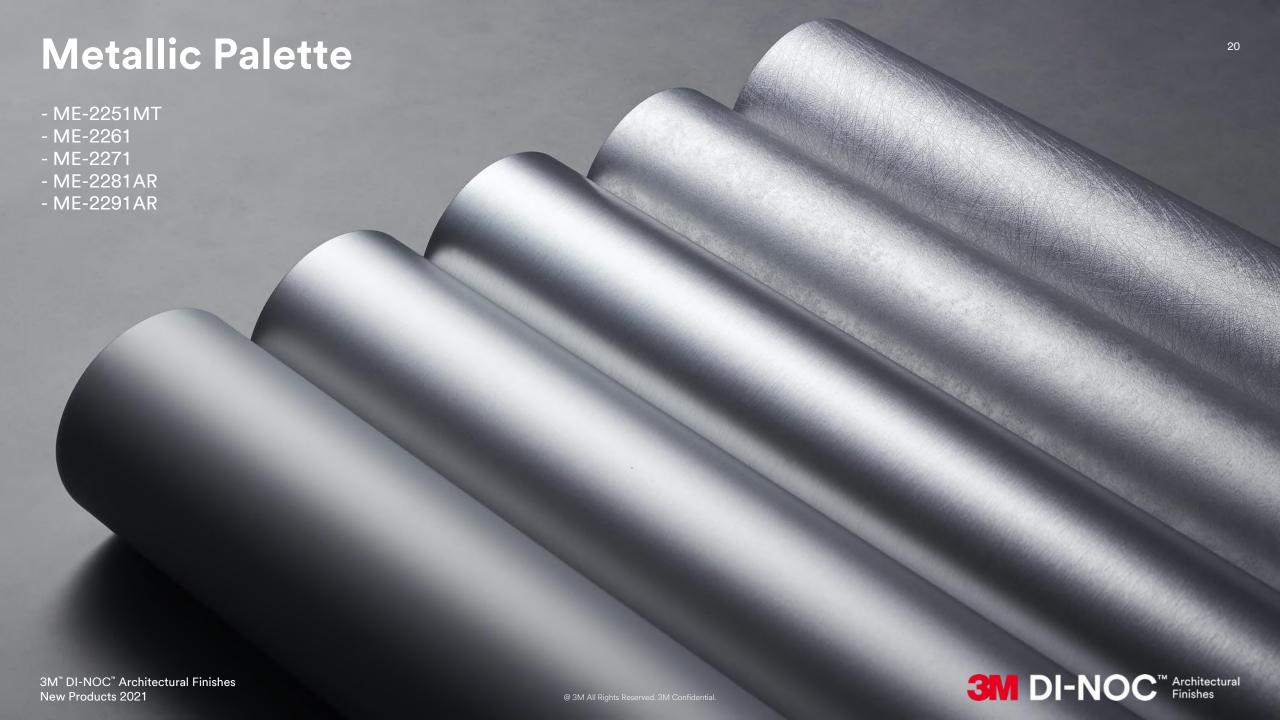




# **Metallic Palette**

- ME-2251MT



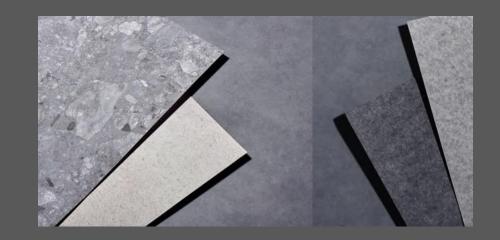


## Others / +6 Designs

Catalog: P16, 18, 23, 42

Key messages: Creative freedom

The lineup includes materials and textures that were previously difficult to use in interior finishes due to practical limitations such as non-combustibility, ease of cleaning and maintenance, durability, and weight. We have expanded the range of styling, allowing for more freedom in design. It can be used permanently, not just for temporary use.



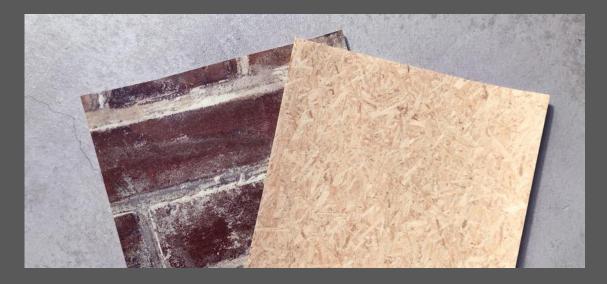


### Others / +6 Designs

Catalog: P16, 18, 23, 42

Key messages: Creative freedom

The lineup includes materials and textures that were previously difficult to use in interior finishes due to practical limitations such as non-combustibility, ease of cleaning and maintenance, durability, and weight. We have expanded the range of styling, allowing for more freedom in design. It can be used permanently, not just for temporary use.



- Felt x 2
- Chipboard
- Brick
- Stone x 2









# Others - DG Series / +4 Designs

Catalog:

Key messages: Creative Freedom

The lineup includes a metallic series with improved hiding power and a metallic wood design with a popular vertical stripe design.

We will also add a new rust pattern design that is not in the current lineup to increase the awareness of the entire DG series.



# Creative Freedom



New Products 2021

# Others - DG Series / +4 Designs

Catalog: -

Key messages: Creative Freedom

The lineup includes a metallic series with improved hiding power and a metallic wood design with a popular vertical stripe design.

We will also add a new rust pattern design that is not in the current lineup to increase the awareness of the entire DG series.



- Metal x 2
- Metallic Wood x 1
- Oxidized Metal



# **DG Series**

- PA-180DG
- ME-1434DG
- MW-1419DG
- RT-1827DG

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#### 3M DI-NOC™ 2021-2023 Collection - PS-MT

- Total of 21 PS-MT Ultra-Matte Series.
- 19 phase-in replaces current PS-MT finishes with same colors.
- Improved scratch resistance versus the old products.
- PS-1870MT remains in range as «Absolute Black Ultra-Matte».
- PS-3870MT new standard Ultra-Matte Black.



