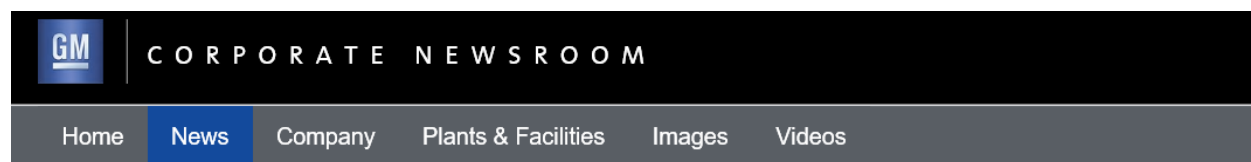


Additive Manufacturing as a game changer for the Automotive Industry: strategy and successful cases within the product development

24/09/2020



From General Motors Global Propulsion Systems to Punch Torino



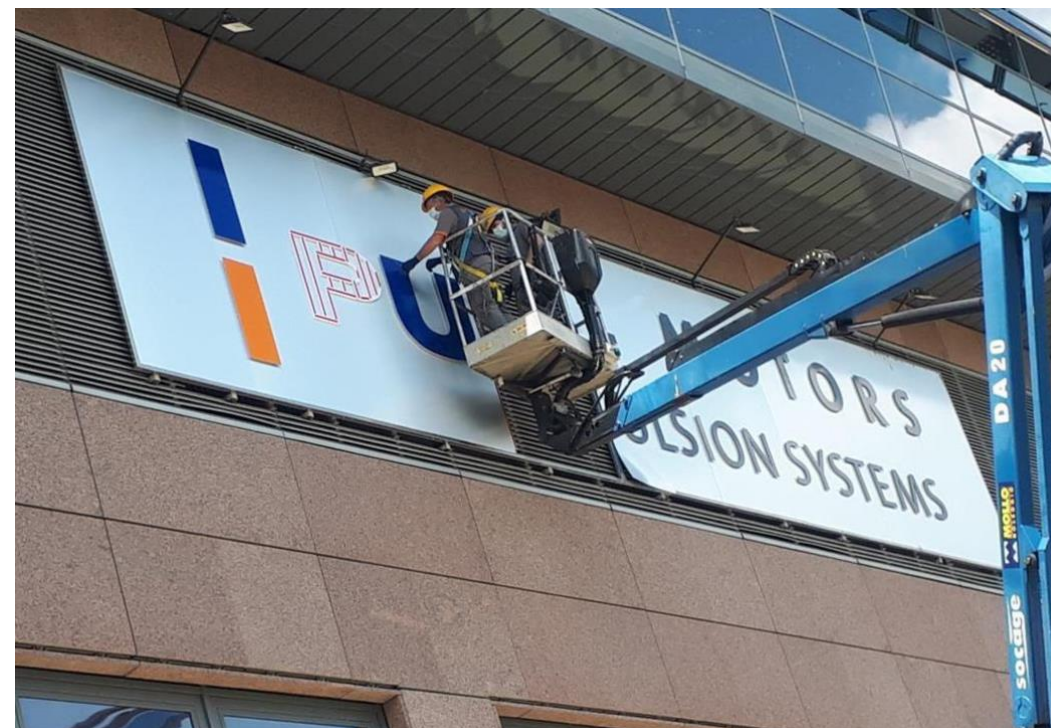
Punch Group Acquires General Motors Propulsion Engineering Center in Turin, Italy

TURIN, Italy — Punch Group and General Motors announced today that Punch Group has acquired GM's propulsion engineering center in Turin. The transaction between the two companies includes an engineering services agreement to support GM's global product programs through the end of 2021.

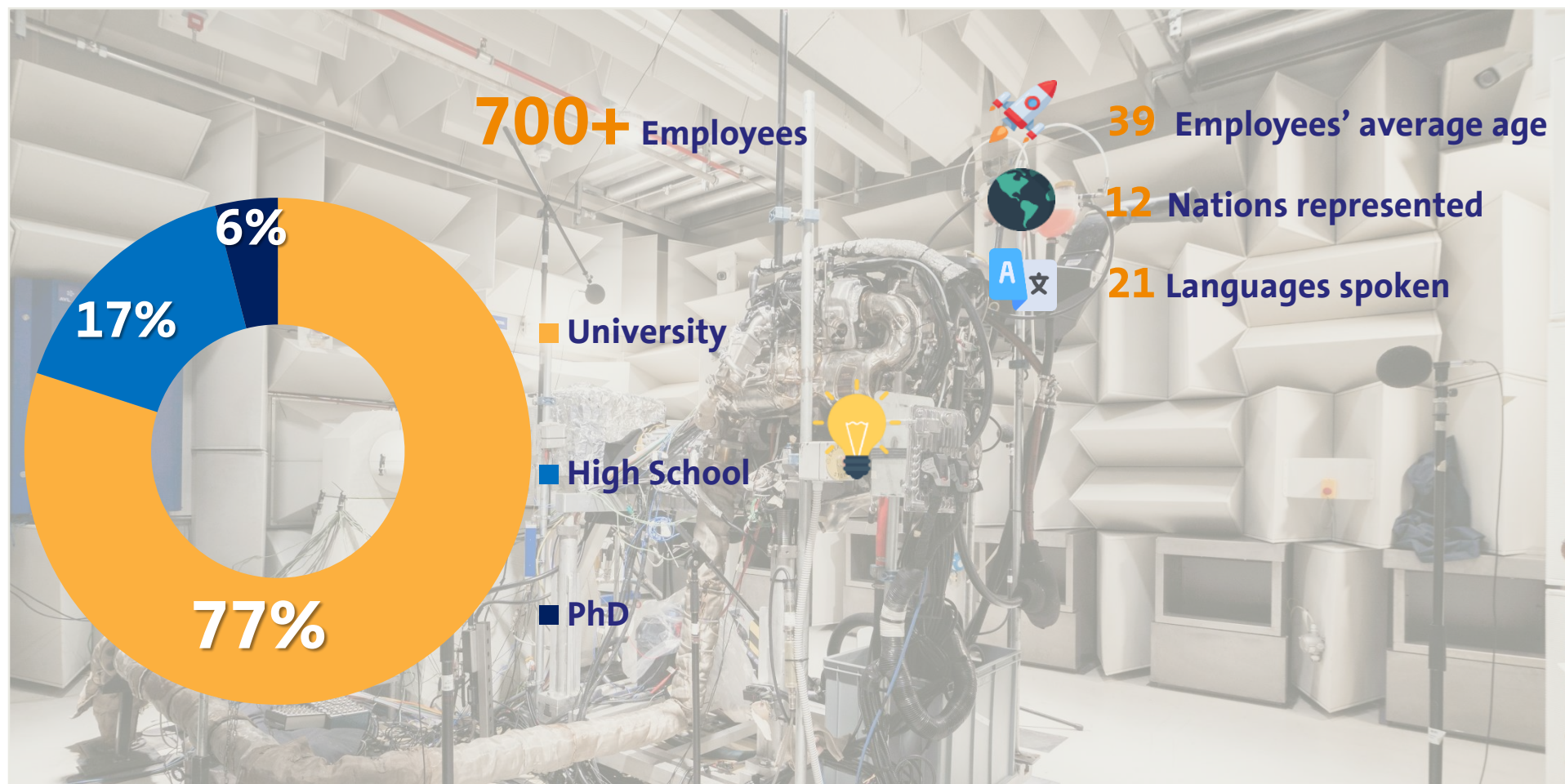
The agreement ensures the ongoing viability of the engineering center and employment of its workforce. Punch Group plans to reposition the company with developments for new market segments while continuing to provide engineering services to GM.

Since 2005, Turin served as a global center of excellence for diesel propulsion systems and electronics for GM.

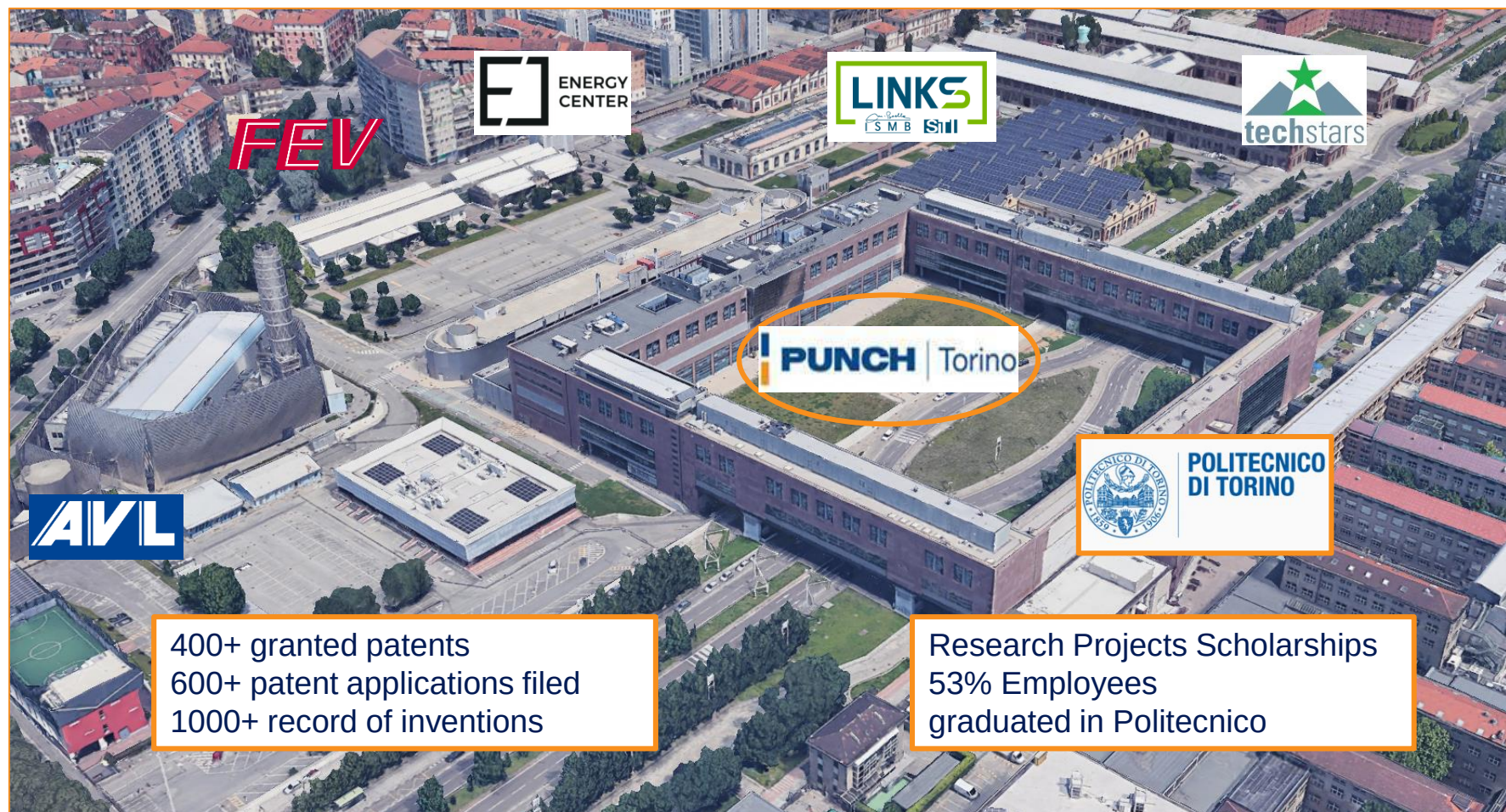
"This addition to our global portfolio will help the Punch Group execute our vision to be the leading integrator and manufacturer of driveline solutions," said Punch Group Founder and CEO Guido Dumarey. "The focus of this business will be to deliver world-class engineering services to GM and new clients. This includes developing engine applications for new segments, supporting the manufacturing of engines, and providing both engine and transmission solutions in markets worldwide."



PUNCH | Torino - Our people



PUNCH | Torino - Environment for Innovation



Additive Manufacturing Key steps



Product development: benefits



Reduced development time

- ✓ No tooling
- ✓ Flexibility
- ✓ Multiple design loops
- ✓ Several design concepts



Design Freedom

- ✓ Functional design
- ✓ Light weighting
- ✓ Impossible design
- ✓ Customization



Part Consolidation

- ✓ Quality Improvement
- ✓ Functions integration



Smart 4.0 eco-system

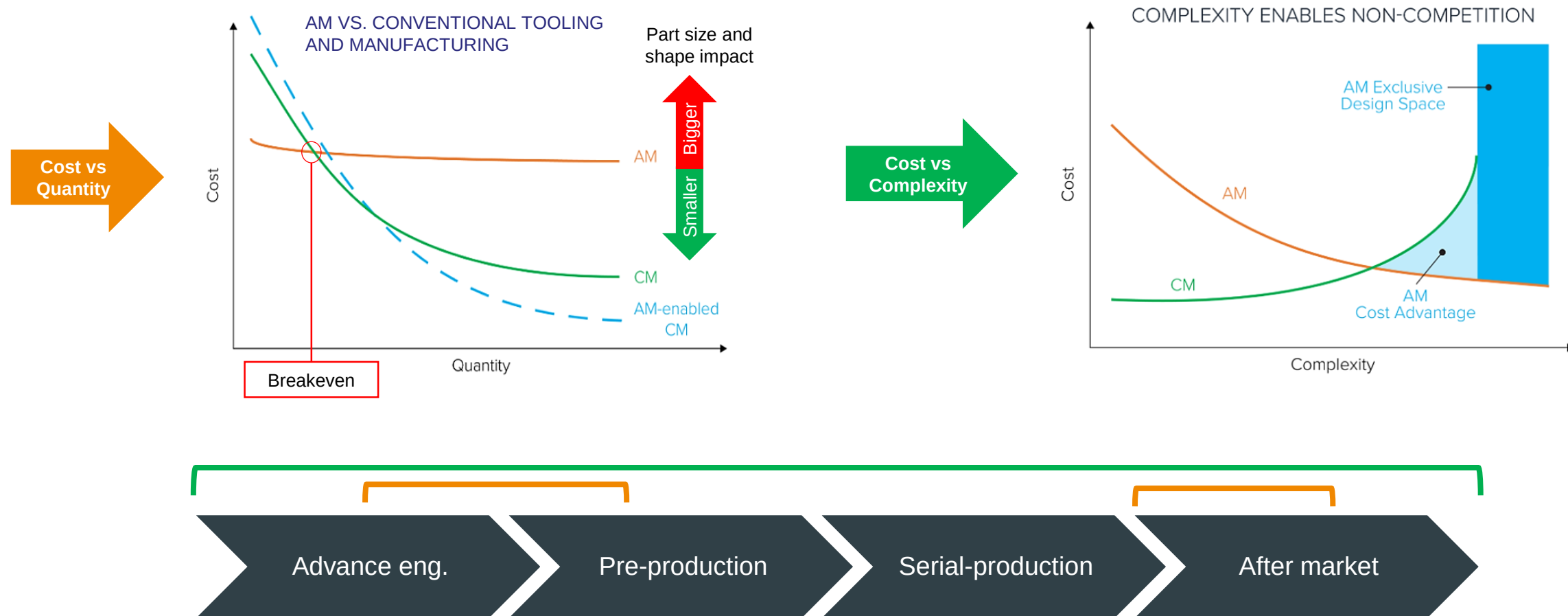
- ✓ Number of suppliers
- ✓ Shipping & logistics
- ✓ Reduced inventory costs & risk
- ✓ Smart procurement and quality monitoring



Environmental Impact

- ✓ Lower energy consumption
- ✓ Less material waste

Product development: business case



Key factors for Additive high volume production

- ✓ Business model and tailored strategy
- ✓ Functional optimization and design for Additive
- ✓ Materials development
- ✓ Process efficiency and throughput
- ✓ Post-processing reduction and automation
- ✓ Quality improvement and control

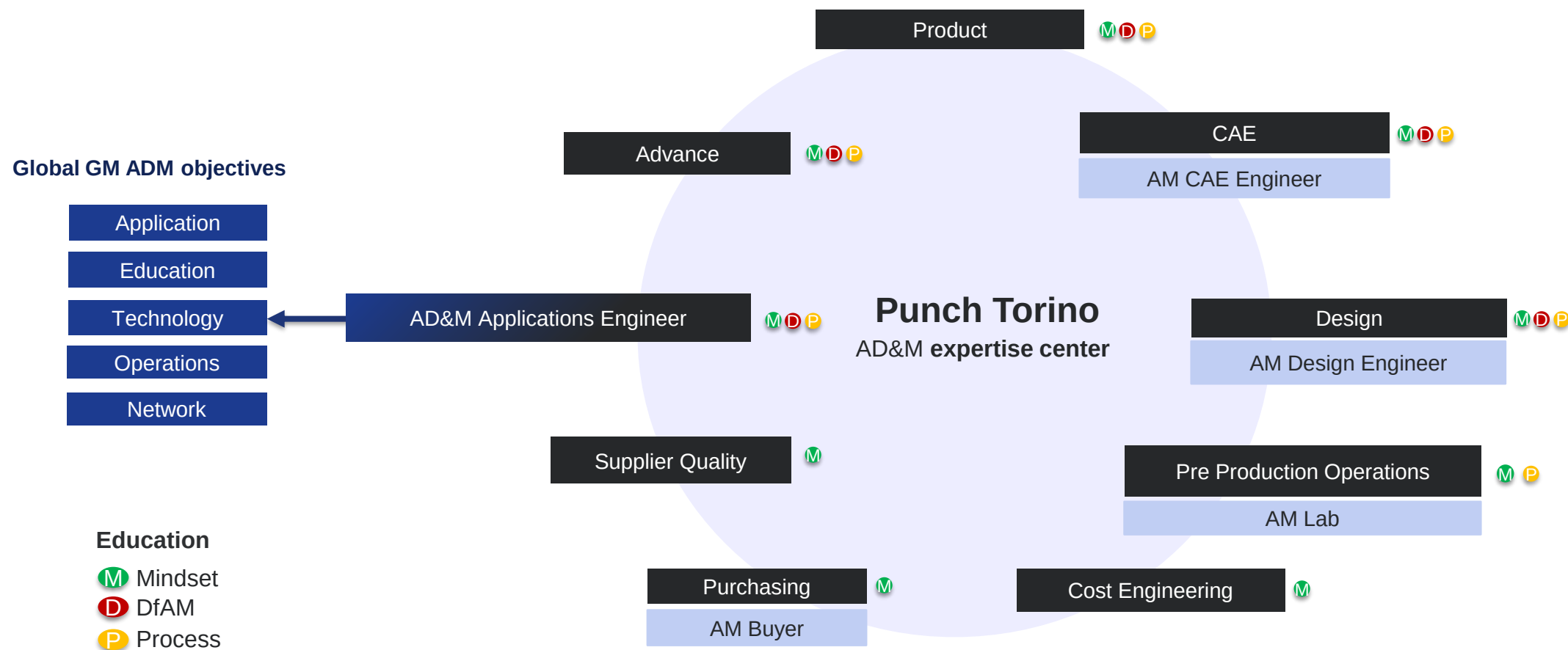


Interdisciplinary cooperation
(Cross-functional team)

Qualified supply base
(4.0 eco-system)

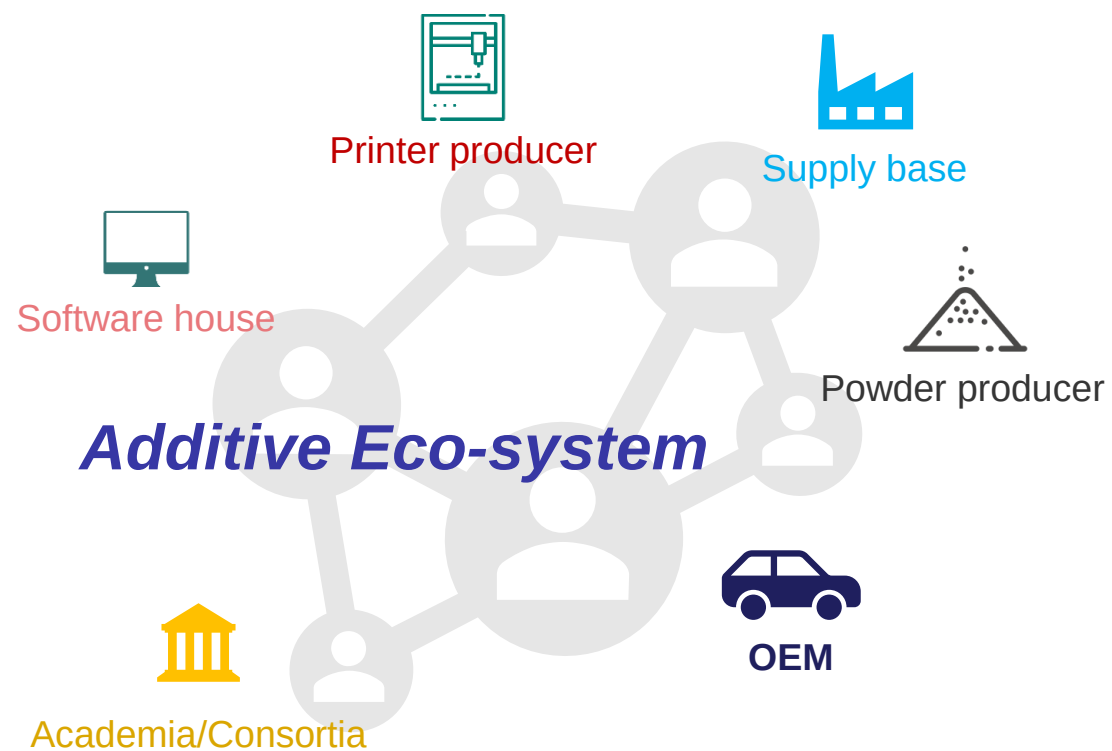
Product development
(Additive BOM row strategy)

Cross-functional team



4.0 Eco-system

How could we get to **higher performances** , **more quality** , **more efficiency** and a **good business case**?



Product development

- ✓ Technical gaps vs. conventional process
- ✓ DfAM methods and mindset for automotive products
- ✓ Product development process efficiency
- ✓ Product business model

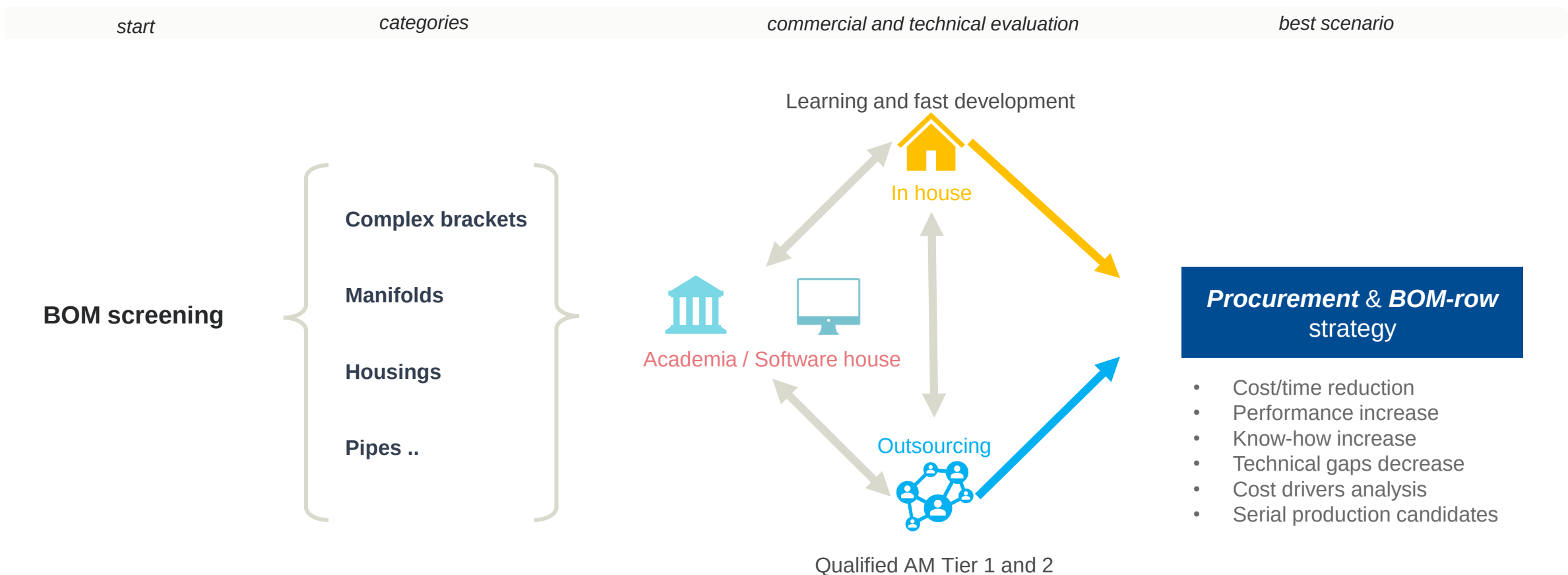
Supply base

- ✓ AM Tier 1 qualification and development (IATF)
- ✓ Additive adoption for conventional Tier 1

Process

- ✓ Cost drivers analysis
- ✓ Process industrialization (TRL 6-9)
- ✓ Digitalized procurement

Additive BOM row strategy



Pre-production experience



Metals



DMLS

AM

Material

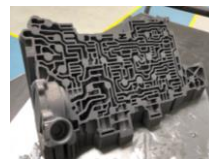
316 L

AlSi10Mg

Part

Aftertreatment
Converters, housings

Housings, Brackets, Covers,
Valve Bodies



Polymers

MJF



PA12 GB

Intake Manifolds



SLS



PA12 GF

Intake Manifold, Camshaft
Cover, Ducts



PA6 GB

Cooling tubes,
Intake Manifolds



Cost reduction* - 18% tot

Time reduction - 63% avg

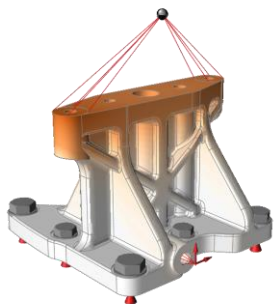
Product development Flexibility

Pre-production example: optimized turbo charger bracket

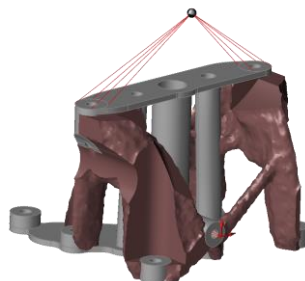
Need: higher stiffness, lightweighting, two different variants for ICE T/C proto validation

Solution: Additive design and manufacturing (DMLS – AlSi10Mg)

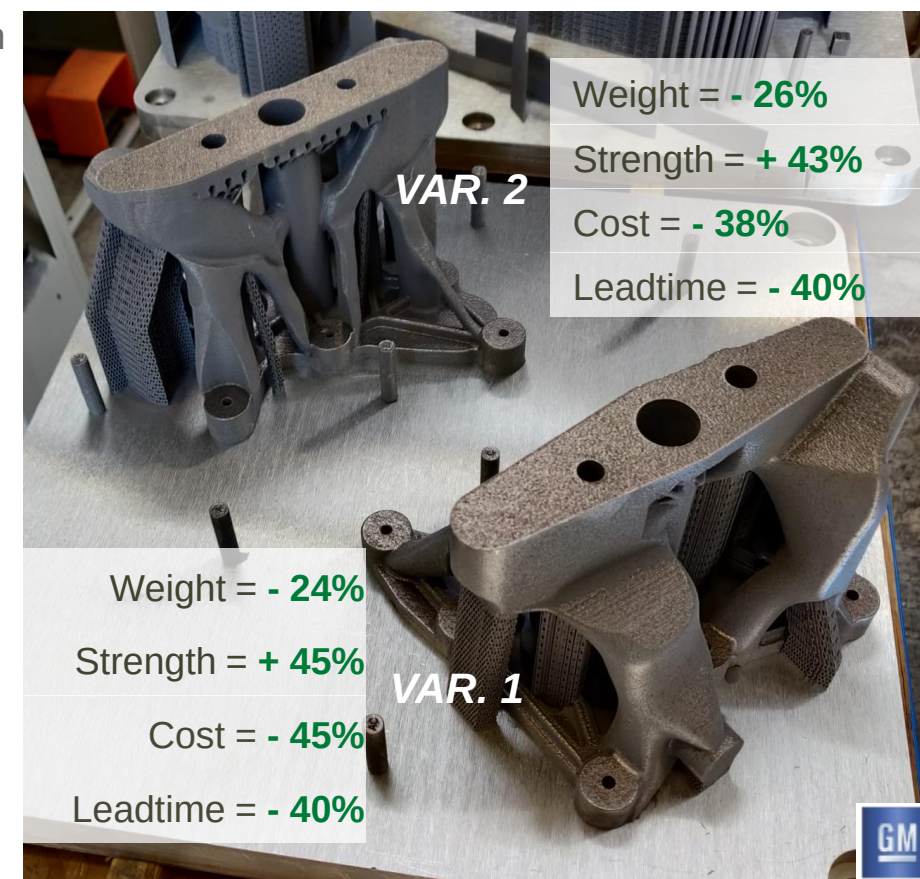
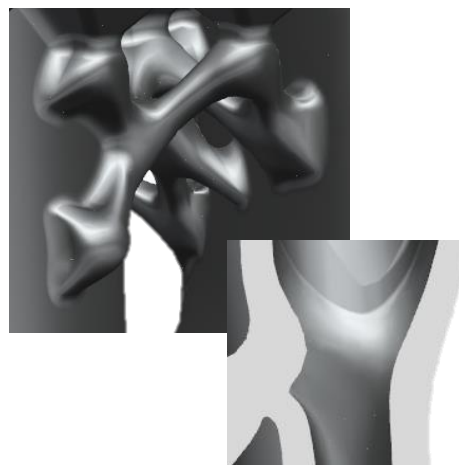
Conventional
bracket



Topological
optimization



Lattice structures and
complex cavities



Pre-production example: Optimized assembly tool

Need: cost decrease and lightweithing

Solution: Additive manufacturing insourcing (FDM – C-reinf. PA6)



Conventional manufacturing - Metal



FDM – C reinf. PA6



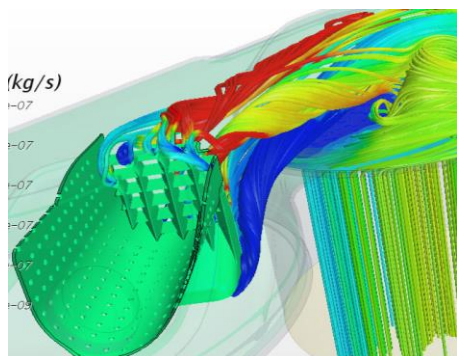
Serial production intent example: Aftertreatment DEF mixer

Need: solve the issue w/ the conventional DEF mixer not able to meet the CO2 emissions targets and delta pressure.

Unit/year: 30k – 90k

Solution: CFD optimization + Additive design and manufacturing (DMLS – Stainless Steel)

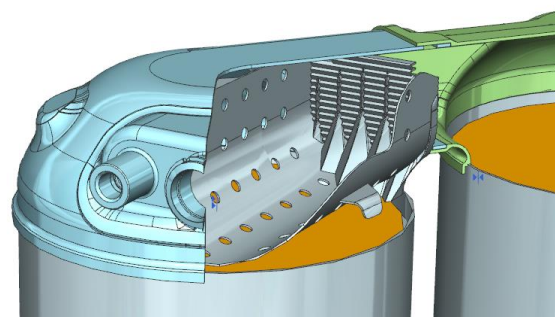
CFD optimization



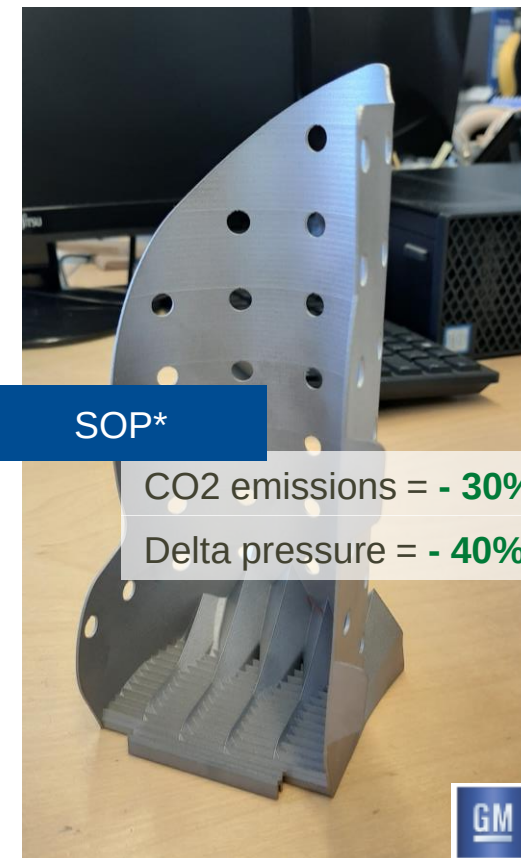
DfAM



Validation



SOP*



CO2 emissions = - 30%

Delta pressure = - 40%



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